

ngela Ward's long term relationship with Keller Williams Southwest (KWSW) agent Sharon Parker began with a cold call. "We go way back to December of 2018," says Angela. "Back then, I had been pondering selling my first home, but I wasn't quite sure. Sharon called, and we discussed how people were buying in my area. She asked if I was interested in making a profit. We set a time to meet, and Sharon came to look at my house. I was impressed. Sharon is thorough, friendly, reliable, and honest...which is really important in the real estate industry. We sold that home, and from there, our

When Angela became engaged to Paul, Sharon helped sell Paul's home. After the couple got

married, Sharon helped Angela and Paul buy their new home together. To date, Sharon has helped Paul and Angela buy and sell more than 10 properties. Angela says, "We've purchased townhomes, downtown condominiums, and other projects using Sharon's services. We remodel them, then Sharon helps us sell them. Sharon is extremely dependable. We don't have to worry if she's on our side. When it comes to negotiating, we know she will fight for us. Sharon's also creative. If one thing doesn't work, she tries another method. Sharon gets the deal done."

"I've recommended Sharon many times," continues Angela. "She's so knowledgeable. Recently, an acquaintance was having issues with her home. She wanted to protect it from foreclosure. Sharon was able to walk her through it and assist her. Sharon's tenacity and passion for what she does is reflected in her work ethic and the level of service she provides. She's great!"



relationship has evolved."

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W Agent